

## Stefania OTTONE

### CURRENT POSITIONS:

[December 2008 – present] *Assistant Professor in Economics*, University of Milano-Bicocca;  
*Research Fellow*, European University Institute (ERC Advanced Grant 2011 – Willing to Pay? Testing Institutional Theory with Experiments);  
*Executive Vice-Director*, EconoMEtica (since 2014);  
*Member of Faculty Board*, Ph.D DEFAP – Dottorato in Economia Pubblica, University of Milano-Bicocca  
*Member of the Scientific Committee*, Interdisciplinary Research Center CISEPS, University of Milano-Bicocca  
*Member*, Neuro-Mi Milan Center for Neuroscience  
*Fellow*, Experimental Economics Labs: EELAB - University of Milano-Bicocca (since 2006); EXEC - York University (since 2006); AL.EX - University of Piemonte Orientale (since 2003).

*Italian National Academic Qualification as Associate Professor in Political Economy (since 2014) and Public Economics (since 2013)*

### EDUCATION:

[2005] *PhD in European Economic Studies*, University of Turin.  
[2003] *Master of Science in Economics*, Katholieke Universiteit Leuven  
[2002] *Master of Science in Economics*, CORIPE, University of Turin  
[2000] *Bachelor of Political Science*, cum laude. University of Piemonte Orientale, Alessandria

### RESEARCH ACTIVITY:

Dr. Ottone participated in several research projects in the fields of economic rationality, reciprocity, economic ethics (with an application to game theory), neuroeconomics and experimental economics (especially on topics like sanctions as a mechanism for the enforcement of social norms, the study of welfare state and of tax evasion from a behavioural approach).

### PUBLICATIONS:

#### *Journal articles:*

- Faillo M., Ottone S., Sacconi L., 2015 (forthcoming), 'The social contract in the lab. An experimental analysis of self-enforcing impartial agreements', *Public Choice (A ANVUR)*
- Ottone S., Ponzano F., Zarri L., Power to the People? An Experimental Analysis of Bottom-Up Accountability of Third-Party Institutions, 2015 (forthcoming, doi: 10.1093/jleo/ewu007 First published online: May 7, 2014), *Journal of Law, Economics and Organization*, (A ANVUR)
- Pisoni A., Lo Gerfo E, Ottone S, Ponzano F, Zarri L, Romero Lauro LJ., 2014, 'Fair play doesn't matter: MEP modulation as a neurophysiological signature of status quo bias in economic interactions.' *NeuroImage (Q1 NEUROSCIENCE)*
- Becchetti L., Degli Antoni G., Ottone S., Solferino N., 2013, 'Allocation criteria under task performance: The gendered preference for protection'. *Journal of Socio-Economics*, 45, 96-111. (A ANVUR)
- Beraldo S., Ottone S., Turati G., 2012, 'Are genetically modified foods bad for my health? Individual's valuations and the choice among different information sources', *Economia e Politica Industriale*
- Sacconi L., Faillo M., Ottone S., 2011, 'Contractarian Compliance and the 'Sense of Justice': A Behavioral Conformity Model and Its Experimental Support', *Analyse & Kritik*, 33, 273-310.
- Ottone S., Ponzano F., 2011, 'How people perceive the welfare state. A real effort experiment', *International Review of Economics*: 58(2), 165-183.
- Lewisch P., Ottone S., Ponzano F., 2011, 'Free-Riding on Altruistic Punishment? An Experimental Comparison of Third-Party-Punishment in a Stand-Alone and in an In-Group Environment', *Review of Law and Economics*, 7(1).

- Bissey M., Hey J.D., Ottone S., 2010, 'Jekyll and Hyde', *Applied Economics Letters*, 17 (6), 555 – 559.
- Ortona G., Ottone S., Ponzano F., Scacciati F., 2010, 'Some differences in revealed behaviour under different inquiry methods', *Journal of Socio-Economics*, 39 (5), 546 – 553. (A ANVUR)
- Ottone S., Ponzano F., 2010, 'Competition and Cooperation in markets. The experimental case of a winner-take-all setting', *Journal of Socio-Economics*, 39 (2), 163 – 170. (A ANVUR)
- Ottone S., Ponzano F., Ricciuti R., 2009, 'Simulating voting rule reforms for the Italian parliament. An economic perspective', *AUCO Czech Economic Review*, 3 (3), 292-304.
- Fragnelli V., Ottone S., Sattanino R., 2009, 'A new family of power indices for voting games', *Homo Oeconomicus*, 26(1), Essays in Honor of Hannu Nurmi.
- Canegallo C., Ortona G., Ottone S., Ponzano F., Scacciati F., 2008, 'Competition vs. Cooperation. Some Experimental Evidence', *Journal of Socio-Economics*, 37(1), 18-30. (A ANVUR)
- Ottone S., 2008, 'Are People Samaritans or Avengers?', *Economics Bulletin*, 3 (10), 1-8.
- Ortona G., Ottone S., Ponzano F., Scacciati F., 2008, 'Labour Supply in Presence of Taxation Financing Public Services. An Experimental Approach', *Journal of Economic Psychology*, 29 (5), 619 - 631. (FASCIA A ANVUR)
- Ottone S., Ponzano F., 2007, 'Laffer curve in a non-Leviathan scenario: a real effort experiment' (con F. Ponzano), *Economics Bulletin*, 3 (47), 1-7.
- Ottone S., 2002, 'L'altruismo: atteggiamento irrazionale, strategia vincente o amore per il prossimo?', *Economia Pubblica*, issue 3, 105-21, CIRIEC, Milano, Italy

#### Chapters in books:

- Ortona G., Ottone S., Teoria dei giochi e dilemmi sociali in "Altruismo e comportamento prosociale. Temi e prospettive a confronto", 2011, S. Boca and C. Scaffidi Abbate ed., Franco Angeli
- Ortona G., Ottone S., Ponzano F., 'A simulative assessment of the Italian electoral system' in 'Italian Institutional Reforms: A Public Choice Perspective', 2008, F. Padovano and R. Ricciuti ed., Springer.
- Ottone S., Sacconi L., Beni comuni, economia comportamentale ed istituzioni, in 'Beni comuni e cooperazione: una prospettiva etica, economica e giuridica', L.Sacconi and S. Ottone ed., Il Mulino, forthcoming 2015

#### Entries in Encyclopedia:

- Lo Gerfo E. Ottone S., Neuroeconomics in Encyclopedia of Behavioral Economics, Praeger ABC-CLIO, forthcoming 2015
- Ottone S., Ponzano F., Tragedy of the Commons in Encyclopedia of Behavioral Economics, Praeger ABC-CLIO, forthcoming 2015

#### TEACHING:

- [2009 - present] *Lecturer* (tenure) of Microeconomics, Faculty of Economics, University of Milano-Bicocca.
- [2010] *Lecturer* (non-tenure) of CSR and business ethics, Faculty of Political Science, University of Piemonte Orientale.
- [2009] *Lecturer* (non-tenure) of Experimental Economics, Faculty of Political Science, University of Piemonte Orientale.
- [2007 - 2009] *Lecturer* (non-tenure) of Cultural Economics (graduate course), Faculty of Sociology, University of Milano-Bicocca.
- [2005] *Lecturer* (non-tenure) of "The Tools of Economics", Summer School on Economics, Law, and Politics of Pharmaceuticals, University of Siena.
- [2004 - present] *Tutor* of Microeconomics (undergraduate), LaboRES, University of Piemonte Orientale.
- [2004 - 2007] *Tutor* of Economics, Microeconomics, Econometrics and Economic Statistics (undergraduate), Faculty of Political Science, University of Piemonte Orientale.
- [2000] *Tutor* of English and Microeconomic Analysis, IFTS course "Management in Public Administration".
- [1997 - 2000] *Tutor* of English, Faculty of Political Science, University of Piemonte Orientale.

**CONFERENCES:**

*Organizer:* (2008) Econometrica, Third National Conference on “Sostenibilità, ambiente e responsabilità sociale d’impresa”; (2008) Workshop in honor of Michael Bacharach on “Perspectives on the Theory of We-Thinking”; (2009) Workshop on “Experiments on Decision Making in Social Sciences”; (2009) Summer School on Economic Behavior, Law and Organizations; (2010) Workshop on “Corporate Governance after the Crisis: the Multistakeholder Approach”; (2010) Workshop on “Social Science and Neuroscience: How Can They Inform Each Other?”.

*Speaker:* (2004) LabSI workshop; (2005) EPCS, (2005) ESA, (2006) IAREP/SABE, (2007) First World Meeting of the Public Choice Society, (2007) LabSI workshop, (2007) Workshop – Simulation and other quantitative approaches to the assessment of electoral systems, (2007) ESA World Meeting, (2007) IAREP, (2007) SIEP, (2007) LabsI Conference, (2007) SIDE, (2008) IMEBE, (2008) IAREP, (2008) LabSI workshop, (2008) LabSi Conference, (2008) SIDE, (2009) BEELAB Conference, (2009) IAREP/SABE Conference, (2010) IAREP/SABE Conference, (2011) BEELAB Conference, (2011) Young Economists Conference, (2011) LabSi workshop, (2012) Workshop ‘Willing To Pay? Experiments, Tax Compliance, Institutions and History’, (2013) 8th Alhambra Experimental Workshop, (2014) SIE Conference, (2014) SIEP Conference.

**COMPUTER AND LANGUAGE SKILLS:**

Italian: Native. French: Good spoken and written. English: Good spoken and written (2001 TOEFL test, 247 computer-based. 2001: First Certificate in English, University of Cambridge. Grade: A). German: basic.  
Microsoft Office, STATA, SPSS, E-Views, Maple, Z-Tree, Alex4.